

2008



Retail

RATES

THE★STAR.
KansasCity★.com

More than
1 MILLION READERS
a week.

EFFECTIVE: JANUARY 1, 2008

Why *The Star*?

■ Fifty-seven percent of Kansas Citians rate *The Star* as their No. 1 source for receiving advertising information.

■ Nearly half consider *The Star* as their most convenient source of advertising to use.

■ Advertisers can reach more people by advertising one day in *The Star* than on both the 6 p.m. and 10 p.m. broadcasts of all four area news programs combined.

■ More than 50 percent Kansas Citians consider *The Star* their most valuable source in planning their shopping.

■ Nearly half of adults in Kansas City read *The Star* every Sunday.

■ If a TV show could reach as many area homes as *The Star* does every Sunday, it would beat Kansas City's top three Sunday shows combined.

■ One ad in *The Star* reaches twice as many people as a morning drive radio spot on every station in Kansas City.

■ More than 10 times as many people read a Sunday *Star* than attend a Kansas City Chiefs home game.

■ Visitors to KansasCity.Com could fill Arrowhead Stadium every day.

■ One ad in *The Star* reaches more Kansas Citians than more than 30 area newspapers combined.

■ Two out of three Kansas City area adults know to check out the ads in *The Star* and on KansasCity.Com before they shop.

Advertisers can reach more people by advertising one day in *The Star* than on both the 6 p.m. and 10 p.m. broadcasts of all four area news programs combined.

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Source: MORI Research 2007, Scarborough Research 2007 release 2

RETAIL ROP RATES

Use the enclosed rates for full run ROP (Run of Press) products of *The Kansas City Star*, if you have a local storefront presence and have not been established as a national or classified rate category.

Investment levels indicate an annual investment in *Kansas City Star* products and services. An advertiser has 12 months to fulfill the Investment Agreement. Advertisers on ROP Investment Level contracts

may run in other part run or zoned editions of *The Star* without signing a separate agreement. The following products and services count toward Investment level fulfillment:

INVESTMENT LEVELS

E	\$1,500
	\$3,000
	\$6,000
	\$9,000
	\$12,000

D	\$16,000
	\$21,000
	\$28,000
	\$37,000

C	\$47,000
	\$59,000
	\$74,000
	\$90,000

B	\$120,000
	\$160,000
	\$200,000
	\$250,000

A	\$320,000
	\$400,000
	\$500,000
	\$650,000+

- ROP
- Star magazine
- Inserts (pre-print and P&D & overruns)
- Neighborhood News
- Star Savings
- KC Clips
- Star Notes
- Poly-bags
- Grand Communications
- KansasCity.com
- Special Sections
- Star Direct (except postage)
- Shop Local
- Research
- Ad Services and photography charges
- Sponsored Copies and related printing (Kraft Wrap)

The following products do NOT count toward revenue contract fulfillment:

- Promotional space
- On-line Auction
- Postage (Star Direct)
- Commercial Print
- Suburban Property Revenue

color

Color rates are available 7 days per week. Color advertisement deadlines are advanced 24 hours. Color rates are charged as a percentage of space. Spot color to full color carry the same rate.

BROADSHEET PAGES COLOR CHARGES (as percent of space)

Under Qtr Page (29.75" or fewer)	40%
Qtr Page plus (30 - 59.75")	34%
Half Page plus (60-108")	27%
Full page (108-120")	21%
Minimum color charge	\$599
Maximum color charge	\$2,599

TABLOID PAGES COLOR CHARGES (as percent of space)

Under Qtr Page (Under 14")	40%
Qtr Page plus (14" - 27.25")	34%
Half Page plus (27.5-45")	27%
Full page (45.25" plus)	21%
Minimum color charge	\$599
Maximum color charge	\$2,599

paid position

Advertisers who request and receive preferred position in Section A will be charged the following additional per-inch premium.

A preferred-position of \$17.50 per column inch will be charged for page 3 of any full-run section other than "A".

All positions are subject to availability and are sold only for a specific page. No guarantees are made for position on a certain page. Also, there is no

PAGE OR SECTION PER COL INCH

Page 3 Monday-Saturday	\$19.25
Page 4 or 5 Monday-Saturday	\$17.50
Page 6 or 7 Monday-Saturday	\$17.25
Page 8 or 9 Monday-Saturday	\$16.00

guarantee that competitive advertisers or merchandise will not appear on the same page or facing page.

No positions are sold or assigned on a permanent basis, and all positions assignments are reviewed quarterly. In an emergency, *The Star* reserves

the right to change previously agreed-upon positions. Should this happen, the premium charge will be for the page placement received.

The Star attempts to maintain fairness to all advertisers within the constraints of space and deadline limitations.

Advertisers' volume and consistency are considered, though not exclusively, when assigning positions. Preferred-position requests should be directed to the Page and Section Layout Department and followed up with written confirmation to avoid any miscommunication.

REPEAT AD PROGRAM

Our **Repeat Ad Program** allows Contract Advertisers to stretch their advertising investment to get the most frequency possible. All ads must be run in a 7-day period, ordered

at one time, no size changes. Minimal copy changes relating to dates only. **Six inch minimum ad size.** Any Repeat Ad schedule with A Section as a component will have the entire schedule billed at A Section rate.

	Investment Level	A Section	All other sections	Color Charge (% space)
Action Ads (4x-7x in 7 days including Sunday)	E	\$83	\$61	30%
	D	\$80	\$59	
	C	\$77	\$56	
	B	\$74	\$55	
	A	\$72	\$54	
Sunday Triple Play Sunday + 2 Daily Ads (3x in 7 days)	E	\$101	\$79	35%
	D	\$97	\$76	
	C	\$94	\$72	
	B	\$90	\$69	
	A	\$87	\$67	
Daily Triple Play Plus (3x-6x in 7 days) No Sundays	E	\$71	\$53	35%
	D	\$70	\$51	
	C	\$68	\$49	
	B	\$65	\$46	
	A	\$62	\$43	
Sunday Pickup (2x in 7 days) Sunday & Daily	E	\$116	\$94	45%
	D	\$111	\$90	
	C	\$108	\$87	
	B	\$103	\$83	
	A	\$100	\$79	
Daily Pickup (2x in 7 days) No Sundays	E	\$92	\$73	45%
	D	\$89	\$71	
	C	\$87	\$67	
	B	\$83	\$64	
	A	\$81	\$62	

Color must be purchased for all ads in the schedule. Color minimums not applicable.

FULL RUN ADVERTISING

Flex Programs

The Flex Program allows you maximum flexibility to choose the best weeks to run your ads this year. Graduating weeks require different annual investment levels. To qualify, advertisers must run at least one insertion per week for the contracted number of weeks. Weeks can be non-consecutive. Advertiser must choose to enroll in this program.

			full run flex plan							
			A Section				Sports			
Number of Weeks	Minimum Ad Size	Minimum Investment	Mon Tues	Wed Thurs	Fri Sat	Sun day	Mon Tues	Wed Thurs	Fri Sat	Sun day
4	4in	\$1,500	\$107	\$117	\$122	\$165	\$79	\$85	\$94	\$119
6	6in	\$6,000	\$105	\$114	\$120	\$162	\$76	\$83	\$93	\$116
13	8in	\$12,000	\$104	\$112	\$118	\$159	\$74	\$82	\$91	\$114
18	9in	\$21,000	\$102	\$111	\$116	\$155	\$72	\$79	\$89	\$111
26	10in	\$37,000	\$99	\$108	\$114	\$151	\$70	\$77	\$87	\$109
52	12in	\$59,000	\$98	\$106	\$112	\$148	\$68	\$76	\$84	\$106

		single insertion rates							
investment level		A Section				Sports			
		Mon Tues	Wed Thurs	Fri Sat	Sun day	Mon Tues	Wed Thurs	Fri Sat	Sun day
	Open	\$149	\$163	\$163	\$250	\$111	\$119	\$126	\$180
E	\$1,500	\$119	\$130	\$135	\$190	\$88	\$94	\$105	\$136
	\$3,000	\$117	\$127	\$132	\$185	\$86	\$92	\$104	\$132
	\$6,000	\$115	\$124	\$130	\$180	\$84	\$91	\$102	\$129
	\$9,000	\$114	\$123	\$128	\$177	\$83	\$90	\$101	\$127
	\$12,000	\$113	\$121	\$127	\$175	\$82	\$89	\$100	\$125
D	\$16,000	\$113	\$120	\$126	\$173	\$81	\$88	\$99	\$124
	\$21,000	\$112	\$119	\$125	\$171	\$80	\$87	\$98	\$122
	\$28,000	\$111	\$119	\$124	\$169	\$79	\$86	\$97	\$121
	\$37,000	\$110	\$118	\$123	\$167	\$78	\$85	\$96	\$119
C	\$47,000	\$108	\$117	\$122	\$164	\$77	\$84	\$95	\$118
	\$59,000	\$107	\$115	\$121	\$163	\$76	\$83	\$94	\$117
	\$74,000	\$106	\$114	\$120	\$161	\$75	\$82	\$93	\$115
	\$90,000	\$106	\$114	\$120	\$160	\$74	\$81	\$92	\$114
B	\$120,000	\$105	\$112	\$118	\$158	\$73	\$80	\$91	\$113
	\$160,000	\$104	\$111	\$117	\$155	\$72	\$79	\$90	\$111
	\$200,000	\$103	\$111	\$116	\$154	\$71	\$78	\$89	\$110
	\$250,000	\$102	\$109	\$115	\$152	\$70	\$77	\$88	\$109
A	\$320,000	\$99	\$108	\$114	\$150	\$69	\$76	\$87	\$108
	\$400,000	\$98	\$107	\$113	\$149	\$68	\$75	\$86	\$106
	\$500,000	\$98	\$106	\$112	\$147	\$67	\$74	\$85	\$105
	+\$650,000	call	call	call	call	call	call	call	call

FULL RUN ADVERTISING

			full run flex plan									
Number of Weeks	Minimum Ad Size	Minimum Investment	Local				Business			fyi		
			Mon Tues	Wed Thurs	Fri Sat	Sun day	Tues	Wed Thurs	Fri Sat	Mon Tues	Wed Thurs	Fri Sat
4	4in	\$1,500	\$76	\$83	\$90	\$111	\$100	\$92	\$97	\$67	\$74	\$80
6	6in	\$6,000	\$71	\$77	\$88	\$106	\$98	\$90	\$95	\$65	\$71	\$76
13	8in	\$12,000	\$66	\$73	\$83	\$100	\$96	\$88	\$93	\$61	\$68	\$73
18	9in	\$21,000	\$63	\$70	\$79	\$97	\$94	\$86	\$91	\$60	\$66	\$71
26	10in	\$37,000	\$62	\$68	\$77	\$89	\$92	\$84	\$89	\$56	\$61	\$66
52	12in	\$59,000	\$60	\$66	\$74	\$86	\$90	\$82	\$87	\$54	\$59	\$64

			single insertion rates									
investment level			Local				Business			fyi		
			Mon Tues	Wed Thurs	Fri Sat	Sun day	Tues	Wed Thurs	Fri Sat	Mon Tues	Wed Thurs	Fri Sat
	Open		\$103	\$111	\$113	\$164	\$134	\$128	\$129	\$91	\$101	\$106
E	\$1,500						\$110	\$101	\$107			
	\$3,000		\$78	\$85	\$95	\$117	\$108	\$99	\$105	\$69	\$79	\$83
	\$6,000						\$106	\$98	\$103			
	\$9,000						\$105	\$97	\$102			
	\$12,000						\$104	\$96	\$101			
D	\$16,000						\$103	\$95	\$100			
	\$21,000		\$76	\$83	\$90	\$111	\$102	\$94	\$99	\$67	\$74	\$80
	\$28,000						\$101	\$93	\$98			
	\$37,000						\$100	\$92	\$97			
C	\$47,000						\$99	\$91	\$96			
	\$59,000		\$71	\$77	\$88	\$106	\$98	\$90	\$95	\$66	\$71	\$76
	\$74,000						\$97	\$89	\$94			
	\$90,000						\$96	\$88	\$93			
B	\$120,000						\$95	\$87	\$92			
	\$160,000		\$66	\$73	\$83	\$100	\$94	\$86	\$91	\$61	\$68	\$73
	\$200,000						\$93	\$85	\$90			
	\$250,000						\$92	\$84	\$89			
A	\$320,000						\$91	\$83	\$88			
	\$400,000		\$62	\$70	\$79	\$97	\$90	\$82	\$87	\$60	\$66	\$71
	\$500,000						\$89	\$81	\$86			
	+\$650,000		call	call	call	call	call	call	call	call	call	call

FULL RUN SECTIONS

full run flex program

Food	Preview	Faith	Travel	A&E	Moneywise			
Wednesday	Thursday	Saturday	Sunday	Sunday	Sunday	Number of Weeks	Minimum Ad Size	Minimum Investment
\$49	\$88	\$39	\$91	\$158	\$117	4	4in	\$1,500
\$47	\$82	\$37	\$89	\$155	\$113	6	6in	\$6,000
\$45	\$80	\$36	\$87	\$152	\$108	13	8in	\$12,000
\$43	\$78	\$34	\$85	\$147	\$106	18	9in	\$21,000
\$42	\$72	\$33	\$83	\$145	\$102	26	10in	\$37,000
\$42	\$70	\$31	\$81	\$142	\$97	52	12in	\$59,000

weekly sections single insertion

Food	Preview	Faith	Travel	A&E	Moneywise	Targeted Sections*		investment level					
Wednesday	Thursday	Saturday	Sunday	Sunday	Sunday	Daily	Sunday						
\$64	\$113	\$48	\$140	\$239	\$180	\$124	\$180	Open					
\$48	\$91	\$39	\$105	\$182	\$126	\$51	\$78	\$1,500					
			\$102	\$177				\$3,000					
			\$99	\$172				\$6,000					
			\$97	\$170				\$9,000					
			\$96	\$168				\$12,000					
\$46	\$88	\$37	\$95	\$166	\$117	\$49	\$75	\$16,000					
			\$94	\$164				\$21,000					
			\$93	\$162				\$28,000					
			\$92	\$160				\$37,000					
			\$47,000										
\$44	\$82	\$36	\$91	\$158	\$113	\$47	\$71	\$59,000					
			\$90	\$155				\$74,000					
			\$89	\$155				\$90,000					
			\$88	\$154				\$120,000					
			\$120,000										
\$42	\$80	\$34	\$87	\$152	\$108	\$45	\$68	\$160,000					
			\$86	\$150				\$200,000					
			\$85	\$147				\$250,000					
			\$84	\$145				\$320,000					
			\$320,000										
\$41	\$78	\$33	\$83	\$145	\$106	\$43	\$66	\$400,000					
			\$82	\$142				\$500,000					
			\$81	\$142				\$650,000					
			call	call				call	call	call	call	call	+ \$650,000
			call	call				call	call	call	call	call	

*See your Account Executive for a complete list of Targeted Sections eligible for these rates.

House & Home

Useful, creative solutions can be found in this colorful, locally written section. House & Home features local Kansas Citians and Kansas City professionals.

		flex plan							
Minimum Investment	Number of weeks	1/12 pg	1/8 pg	1/6 pg	1/4 pg	1/3 pg	1/2 pg	3/4 pg	full pg
\$12,000	12	\$762	\$1,140	\$1,519	\$2,276	\$3,033	\$4,547	\$6,818	\$9,089
\$21,000	24	\$741	\$1,109	\$1,477	\$2,214	\$2,950	\$4,422	\$6,631	\$8,840
\$37,000	48	\$720	\$1,078	\$1,436	\$2,151	\$2,867	\$4,298	\$6,444	\$8,591
color charge		\$179	\$299	\$399	\$599	\$729	\$1,099	\$1,699	\$1,999

investment level		single insertions							
		1/12 pg	1/8 pg	1/6 pg	1/4 pg	1/3 pg	1/2 pg	3/4 pg	full pg
Open		\$876	\$1,313	\$1,750	\$2,626	\$3,503	\$5,253	\$7,879	\$10,506
E	\$1,500	\$833	\$1,249	\$1,666	\$2,498	\$3,331	\$4,997	\$7,495	\$9,994
	\$3,000								
	\$6,000								
	\$9,000								
	\$12,000								
D	\$16,000	\$800	\$1,201	\$1,602	\$2,402	\$3,204	\$4,804	\$7,208	\$9,610
	\$21,000								
	\$28,000								
	\$37,000								
C	\$47,000	\$779	\$1,170	\$1,559	\$2,338	\$3,118	\$4,677	\$7,015	\$9,352
	\$59,000								
	\$74,000								
	\$90,000								
B	\$120,000	\$759	\$1,137	\$1,516	\$2,275	\$3,032	\$4,548	\$6,824	\$9,097
	\$160,000								
	\$200,000								
	\$250,000								
A	\$320,000	\$738	\$1,105	\$1,473	\$2,211	\$2,946	\$4,420	\$6,630	\$8,841
	\$400,000								
	\$500,000								
	+\$650,000								
color charge		\$179	\$299	\$399	\$599	\$729	\$1,099	\$1,699	\$1,999

Food & Beverage rates

Food & Beverage advertisers may qualify for these rates for the following sections: Wednesday FOOD, Thursday Preview Dine-out section, Tuesday Business Dine-out and Sunday Arts & Entertainment Dine-out. Only restaurants and establishments

whose primary business is food and beverages may use the Food & Beverage rate: restaurants, bars, liquor stores and specialty grocery stores. Food & Beverage rates are NOT applicable for art galleries, festivals, and other "events."

flex plan

Daily	Sunday	Daily Sunday Combo	Any 3 Days
\$49	\$70	\$48	\$38
\$47	\$67	\$46	\$37
\$45	\$65	\$44	\$36
\$43	\$62	\$43	\$34
\$42	\$60	\$42	\$33

color	CHARGED (as percent of space)
1 Daily Ad	45%
1 Sunday Ad	45%
Daily/Sunday combo	35%
Any 3 Days	30%
Minimum color charge	\$.99
Per day single insertion or combo	

Number of Weeks	Minimum Ad Size	Minimum Investment
6	4in	\$1,500
13	6in	\$3,000
18	8in	\$6,000
26	9in	\$9,000
52	10in	\$12,000

single insertion

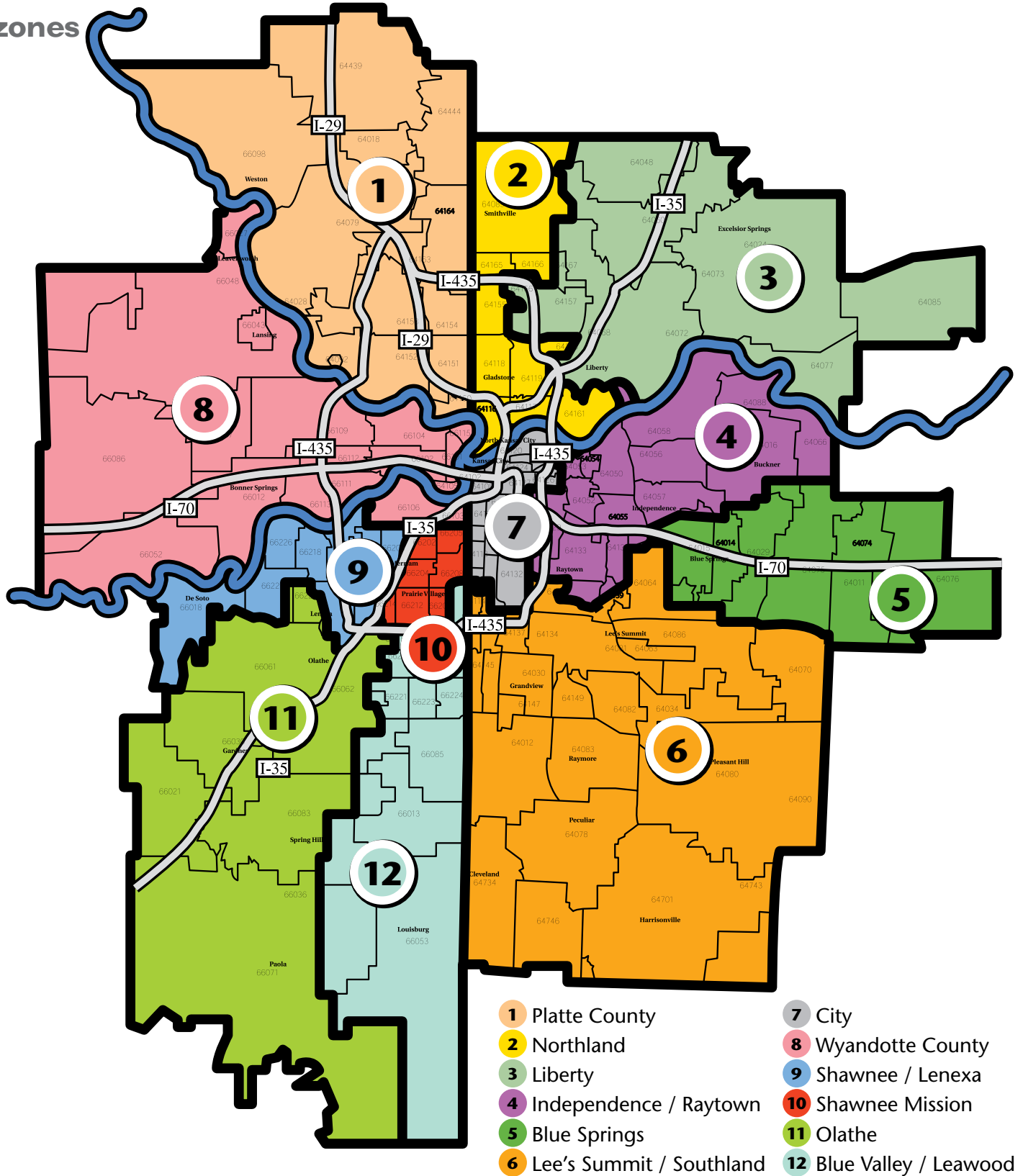
Daily	Sunday	Daily Sunday Combo	Any 3 Days
\$64	\$93	\$63	\$51
\$48	\$69	\$47	\$37
\$46	\$66	\$45	\$36
\$44	\$64	\$43	\$35
\$42	\$61	\$42	\$32
\$41	\$59	\$41	\$31
call	call	call	call

investment level	
Open \$1,500 \$3,000 \$6,000 \$9,000 \$12,000	E
\$16,000 \$21,000 \$28,000 \$37,000	D
\$47,000 \$59,000 \$74,000 \$90,000	C
\$120,000 \$160,000 \$200,000 \$250,000	B
\$320,000 \$400,000 \$500,000 +\$650,000	A

Neighborhood News

Target your advertising message in these tabloid sized products to readers in specific geographic areas. Neighborhood News editions focus on local government, schools, neighbors and communities.

zones



Impact Ads – Neighborhood News

Impact Ads are modular units purchased at a discounted rate. Regular color rates apply.
No multi-zone or repeat ad discounts available.

impact ads

Impact ads are modular units. Multi-zone and pick-up rates do not apply.
Impact ads only available in Neighborhood News tab products.

	Quarter Page 2col.x7"			Half Page 5col.x5.5"			2/3 Page 3col.x11"			Full Page 5col.x11"		
	E	D	C	E	D	C	E	D	C	E	D	C
Blue Valley/Leawood	\$218	\$202	\$187	\$398	\$375	\$354	\$509	\$485	\$454	\$728	\$693	\$658
Shawnee Mission	\$218	\$202	\$187	\$398	\$375	\$354	\$509	\$485	\$454	\$728	\$693	\$658
Olathe	\$140	\$130	\$120	\$256	\$241	\$228	\$297	\$283	\$269	\$424	\$404	\$384
Shawnee/Lenexa	\$171	\$158	\$147	\$313	\$295	\$278	\$382	\$364	\$346	\$546	\$520	\$494
JoCo Saturation	\$575	\$532	\$493	\$1,051	\$991	\$935	\$1,324	\$1,261	\$1,200	\$1,892	\$1,802	\$1,714
Platte County	\$96	\$89	\$83	\$174	\$164	\$155	\$210	\$200	\$191	\$300	\$286	\$272
Clay County	\$173	\$160	\$148	\$313	\$295	\$278	\$382	\$364	\$347	\$546	\$520	\$495
Liberty	\$96	\$89	\$83	\$174	\$164	\$155	\$210	\$200	\$191	\$300	\$286	\$272
Northland Saturation	\$274	\$254	\$235	\$496	\$468	\$441	\$573	\$546	\$520	\$819	\$780	\$743
Independence/Raytown	\$140	\$130	\$120	\$256	\$241	\$228	\$297	\$283	\$269	\$424	\$404	\$384
Blue Springs	\$64	\$59	\$54	\$120	\$113	\$107	\$127	\$121	\$116	\$182	\$173	\$165
Lee's Summit	\$176	\$163	\$151	\$330	\$311	\$293	\$382	\$364	\$347	\$546	\$520	\$495
Wyandotte	\$140	\$130	\$120	\$256	\$241	\$228	\$297	\$283	\$269	\$424	\$404	\$384
City	\$192	\$178	\$165	\$363	\$342	\$323	\$424	\$404	\$385	\$606	\$578	\$550

Single Insertion & Flex Program

Flex Programs

The Flex Program allows you maximum flexibility to choose the best weeks to run your ads this year. Graduating weeks require different annual investment levels. To qualify, advertisers must run at least one insertion per week for the contracted number of weeks. Weeks can be non-consecutive. Advertiser must choose to enroll in this program.

Advertisers buying more than one single zone may use a 10% multi-zone discount. Not applicable for Saturation rates.

Section	Open	flex plans		single insertion										ROP/ 2nd issue pick-up		
		26 Week 4" Min. \$1,500 min.	52 Week 4" Min. \$3,000 min.	E					D				C			
		\$1,500	\$3,000	\$6,000	\$9,000	\$12,000	\$16,000	\$21,000	\$28,000	\$37,000	\$47,000	\$59,000	\$74,000		\$90,000	
Wed & Sat																
Blue Valley/Leawood	\$30	\$16	\$14	\$19	\$19	\$18	\$18	\$17		\$16			\$14		\$14	
Shawnee Mission	\$33	\$16	\$14	\$19	\$19	\$18	\$18	\$17		\$16			\$14		\$14	
Olathe	\$20	\$11	\$9	\$15	\$15	\$14	\$14	\$13		\$11			\$9		\$9	
Shawnee/Lenexa	\$24	\$13	\$11	\$16	\$16	\$15	\$15	\$14		\$13			\$11		\$11	
JoCo Saturation	\$80	\$42	\$36	\$51	\$50	\$48	\$47	\$46		\$42			\$36		\$36	
Wed & Sat																
Platte County	\$10	\$7	\$6	\$9	\$9	\$8	\$8	\$7		\$7			\$6		\$6	
Clay County	\$19	\$12	\$11	\$15	\$15	\$14	\$14	\$13		\$12			\$11		\$11	
Liberty	\$10	\$7	\$6	\$9	\$9	\$8	\$8	\$7		\$7			\$6		\$6	
Northland Saturation	\$30	\$20	\$17	\$23	\$23	\$22	\$22	\$21		\$20			\$17		\$17	
Wed only																
Wyandotte	\$19	\$11	\$9	\$15	\$15	\$14	\$14	\$13		\$11			\$9		\$9	
City	\$21	\$14	\$12	\$17	\$17	\$16	\$16	\$15		\$14			\$12		\$12	
Independence/Raytown	\$19	\$11	\$9	\$15	\$15	\$14	\$14	\$13		\$11			\$9		\$9	
Blue Springs	\$8	\$5	\$4	\$7	\$7	\$6	\$6	\$5		\$5			\$4		\$4	
Sat only																
Lee's Summit/Southland	\$22	\$13	\$11	\$17	\$16	\$15	\$14	\$14		\$13			\$11		\$11	

color	CHARGED (as percent of space)
under 14"	44%
14"-27.25"	39%
27.5"-45"	34%
45.25"-55"	26%
Minimum color charge per zone	\$100
Maximum color charge per zone	\$400
Saturation rate color minimum	\$200

Paid Positions

Positions are on a first come, first served basis. No positioning guarantees will be made.

- Back Page - 10%
- Page 2,3,5,7 or 9 - 8%

To calculate: establish inch rate & any discounts, add color charge then add Paid Position

Neighborhood News

Neighborhood News information

- Advertisers wanting to pick up an ROP ad in Neighborhood News and zoned editions within a seven-day period will pay the first insertion rate for the full-run ad and pay the second issue pick-up rate for any Neighborhood News or zoned ad.
- Full-run ROP contract advertisers will be able to run in any Neighborhood News or zoned product at their earned investment level without signing a separate contract.
- All Neighborhood News or zone contract advertisers who would like to run full run

- will pay the appropriate investment level rate.
- All Neighborhood News editions are tabloid in size. The Wednesday and Thursday Johnson County Local sections are published in broadsheet format.
- Pick-up rates are good within a seven-day period. In products appearing twice weekly.
- To qualify for the multi-zone discount ads in two or more Neighborhood News or zoned products must appear within a seven-day window.

- Flex plans contracted for Neighborhood News must be fulfilled in Neighborhood News products and requires minimum size and investment levels.
- Saturation Rates are not eligible for the additional Multiple Zone Discount.
- Impact Ads are not eligible for the Multiple Zone Discount.
- Color charges are per zone.
- A&B level contract advertisers pay the C level rate in Neighborhood News and Zone editions.

Johnson County Local

On Wednesdays and Thursdays, advertisers can take advantage of zoning their advertising message in the LOCAL section of the paper to a Johnson County audience. Pages are broadsheet. No paid position is available. Advertisers may use multi-zone discount for Neighborhood News editions within a 7 day window that are purchased in combination with Johnson County Local.

investment level		
	Open	\$80
E	\$1,500	\$51
	\$3,000	\$50
	\$6,000	\$48
	\$9,000	\$47
	\$12,000	\$46
D	\$16,000	\$42
	\$21,000	
	\$28,000	
	\$37,000	
C	\$47,000	\$36
	\$59,000	
	\$74,000	
	+\$90,000	
ROP PICKUP		\$36

color	CHARGED (as percent of space)
Johnson County Local Color	
29.75" or fewer	44%
30" – 59.75	39%
60" – 108"	34%
108.25" plus	21%

Star Magazine

Star Magazine celebrates the things that make us uniquely Kansas City: our people, food, music, art, geography, humor and history. Every Sunday our writers and photographers give 697,000** Sunday Star readers a taste of Kansas City culture in a four-color magazine. Plus, readers enjoy special sections every month including important health related information.

**2007 MORI

sections

Health Check 1	January 6	Cancer	April 20	Healthcheck IV	August 3	Diabetes	November 2
Heart & Stroke	February 10	KC Woman I	May 11	Cutting Edge II*	September 7	Healthcheck V	November 9
KC Doctors I*	March 2	Cutting Edge I *	May 18	KC Doctors II*	September 28	Gift Guide	November 27
Healthcheck II	March 16	Healthcheck III	June 22	Breast Cancer*	October 5	Savvy Senior	November 23
Savvy Senior	April 6	KC Hospitals*	July 20	KC Woman II	October 19	KC Healthcare*	December 28

* Indicates Buy An Ad, Get A Story.

far forward rates

Flex Plan		1/8 pg	1/4 pg	3/8 pg	1/2 pg	3/5 pg	full pg
# of weeks	minimum investment						
8	\$6,000	\$908	\$1,815	\$2,723	\$3,630	\$4,356	\$7,260
13	\$12,000	\$855	\$1,711	\$2,566	\$3,421	\$4,105	\$6,842
18	\$16,000	\$818	\$1,636	\$2,454	\$3,273	\$3,927	\$6,545
26	\$21,000	\$777	\$1,554	\$2,331	\$3,108	\$3,729	\$6,215
48	\$37,000	\$736	\$1,471	\$2,207	\$2,943	\$3,531	\$5,885
single insertion		1/8 pg	1/4 pg	3/8 pg	1/2 pg	3/5 pg	full pg
Open		\$1,299	\$2,599	\$3,898	\$5,198	\$6,237	\$10,395
E		\$990	\$1,980	\$2,970	\$3,960	\$4,752	\$7,920
D		\$908	\$1,815	\$2,723	\$3,630	\$4,356	\$7,260
C		\$855	\$1,711	\$2,566	\$3,421	\$4,105	\$6,842
B		\$818	\$1,636	\$2,454	\$3,273	\$3,927	\$6,545
A		\$777	\$1,554	\$2,331	\$3,108	\$3,729	\$6,215

Utilizing Far Forward Rates will place your advertisement in the first half of the magazine. Agreement levels based on revenue level or frequency level.

tips group page*

1/8 pg	1/4 pg	1/2 pg
\$858	\$1,719	\$3,431

A weekly full-color advertising grouping inside of Star Magazine that allows advertisers to share space with a low out of pocket investment. Advertisers are allowed to showcase product, services or announce an event to our readers. Tips group page will be placed in the back half of the publication.

* Must have a minimum investment level agreement.

Health Pack

Health Pack sections present many opportunities to promote your organization to educated and affluent weekly Star Magazine readers. Star Magazine's Health Pack publications can be instrumental in positioning your organization for future

growth and success.

Star Magazine readers seek out healthcare special sections, which focus on cutting edge medical issues for all ages.

Advertisers can select the feature story content that will be most beneficial to

reach your target audience. In addition, Star Magazine offers themed advertorial issues that extend an opportunity to tell your organization's story.

health pack

Flex Plan		1/8 pg	1/4 pg	3/8 pg	1/2 pg	3/5 pg	full pg
# of weeks	minimum investment						
8	\$6,000	\$882	\$1,733	\$2,599	\$3,465	\$4,185	\$6,930
13	\$12,000	\$700	\$1,375	\$2,063	\$2,750	\$3,300	\$5,500
18	\$16,000	\$665	\$1,306	\$1,960	\$2,613	\$3,135	\$5,225
26	\$21,000	\$574	\$1,128	\$1,692	\$2,255	\$2,706	\$4,510
48	\$37,000	\$534	\$1,069	\$1,602	\$2,137	\$2,564	\$4,274
single insertion		1/8 pg	1/4 pg	3/8 pg	1/2 pg	3/5 pg	full pg
Open		\$1,281	\$2,516	\$3,775	\$5,005	\$6,039	\$10,065
E		\$1,036	\$2,035	\$3,053	\$4,070	\$4,884	\$8,140
D		\$882	\$1,733	\$2,599	\$3,465	\$4,158	\$6,930
C		\$700	\$1,375	\$2,063	\$2,750	\$3,300	\$5,500
B		\$665	\$1,306	\$1,960	\$2,613	\$3,135	\$5,225
A		\$574	\$1,128	\$1,692	\$2,255	\$2,706	\$4,510
Buy An Ad, Get A Story		N/A	\$2,334	NA	\$4,664	NA	\$9,334

*Advertiser must have an investment level agreement.

Star Magazine Ad Sizes

Modular	Measurements	Modular	Measurements
Full Page	10" x 11"	3/8 Horizontal	7.4375 x 5.25"
3/5 Horizontal	10" x 6.3125"	3/8 Vertical	4.9375" x 8"
3/5 Vertical	6.1875" x 10.6875"	1/4 Page Square	4.9375" x 5.25"
1/2 Horizontal	10" x 5.25"	1/4 Page Strip Ad	10" x 3"
1/2 Vertical	4.9375" x 10.6875"	1/8 Horizontal	4.9375" x 2.5"
		1/8 Vertical	2.375" x 5.25"

Mechanical Requirements

- 120 line screen
- 240 pixels per inch
- Maximum highlight 6-8 percent
- Maximum shadow 78 percent
- Total ink limit is 220%
- Dot gain 20%

Sunday Comics

4 color comics are published weekly with advertising opportunities including gatefold and spadea options. Please contact your account executive for details or Co-op and Targeted Projects Sales Manager, Ted Massing at 816-234-4193.

Comics Spadea & 4 Tab Pricing		
Frequency Level	CPM	Investment
1+ or open	36.00	\$13,248
3+	29.00	\$10,672
6+	26.00	\$9,568
12+	23.50	\$8,648
26+	22.40	\$8,243
52+	20.75	\$7,636

Comics Gatefolds		
Frequency Level	NewRate/CPM	Investment
1+ or open	34.01	\$12,516
3+	30.75	\$11,316
6+	27.05	\$9,954
12+	22.95	\$8,446
26+	21.50	\$7,912
52+	19.90	\$7,323



Gatefold



Spadea

Star Specialty Products

zoned polybags

Advertising Polybags are available daily in quantities as low as 30,000 daily and 50,000 Sunday. These eye-catching polybags provide "front-page visibility" for your advertising message to reach

potential customers. Polybags are available seven days a week to home-delivered subscribers of The Kansas City Star. Pricing is based on quantity and colors selected. Polybags can be purchased by

selecting advertising zones. Reserve your polybag date now. Copy is due eight weeks in advance of publication date. For more information, contact Randy Lane at (816) 234-4157 or rlane@kcstar.com.

star notes

Place your advertising message on the front page of *The Star*.

Star Notes Information

- Standard note size 3" x 3."
- Six and eight panel note options available.
- Ten zoning options are available seven days of the week.
- A 25,000 minimum order is required to insert.
- Star Note average application rate is 97%
- Deadline is 14 days prior to insert day.

For pricing information or to reserve a date, contact Co-op and Targeted Projects Sales Manager Ted Massing at (816) 234-4193 or tmassing@kcstar.com.



Star Specialty Products

adscapes

The Kansas City Star's AdScapes program allows advertisers to use unique, non-traditional ad shapes to present their advertising message.

Guidelines for the AdScapes program are:

- Ads may be purchased from a set menu of sizes called "Pre-sets" (see diagrams below) OR advertisers can build custom sized units.
- Rates for AdScapes are billed as total billable inches, at single insertion or repeat ad program rates at the earned contract level. Add rate card color charges plus a 25% premium.
- AdScapes revenue count toward investment level contracts.
- Color is charged at regular rate card rates.
- Deadline for AdScapes is three business days before the regular published deadlines.
- Although many shapes lend themselves to page exclusivity, no guarantee of page exclusivity are implied by the purchase of an AdScapes program unit.
- AdScapes are not available in Star Magazine.



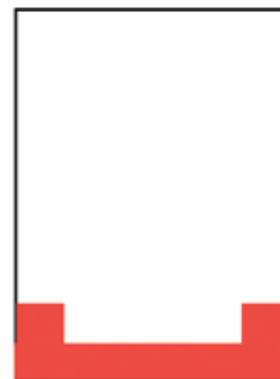
Triangle



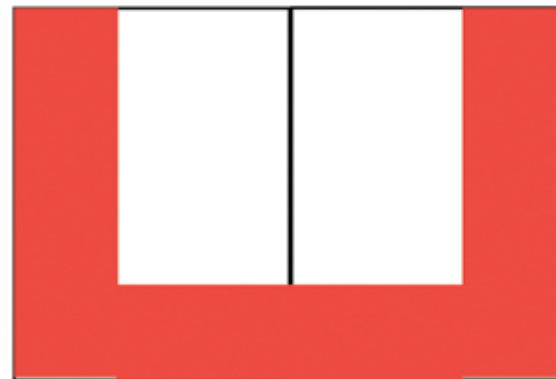
L-shape



T-bar



Bottom Hugger



Goalpost Grande



Fireplace

Other ad configurations are available. Ask your account executive for details.

Star Savings

Star Savings is delivered to Kansas City Star paid subscribers every Sunday and to non-subscriber households midweek. Star Savings is a cost-effective way to obtain total market penetration.

total market coverage

- Reach 752,223 households each week
- Sunday Home Delivery to 233,673 Subscribers
- Tues/Wednesday Delivery to 518,550 Non-Subscribers

Sunday: Star Savings is inserted in the newspaper and delivered to subscribers. They are the most valuable audience because they invite and pay to have the newspaper in their homes. Our readers have indicated that advertising inserts are one of the top sections read in the Sunday newspaper!

Mid-week: Every Tuesday/Wednesday non-subscribers receive Star Savings with grocery and retail advertising inserts. The Star Savings packages are mailed or door hung by our alternate delivery carrier force.

Zoned Editions: Every other week you can publish your advertisement in selected zones insided the Star Savings wrap.

Revenue Level Crossover Rates:

E Level - 12x Rate, D Level - 12x Rate, C Level - 12x Rate
B Level - 24x Rate, A Level - 52x Rate

inside full run

Frequency	Full Page	1/2 Page	1/4 Page
Open	\$8,684	\$4,776	\$2,627
12x	\$7,895	\$4,342	\$2,388
24x	\$6,100	\$3,600	\$1,900
52x	\$5,100	\$2,800	\$1,500

distribution

Full Run	752,223	Southland	120,700
Sunday Only	233,673	Midtown	79,961
TMC Only	518,550	East Jackson	116,667
North JoCo.....	107,128	Northland.....	126,998
South JoCo	116,015	Wyan/LV	76,249

outside full run

Frequency	Dog Ear Sun	Front Sun/Wed	Front Sun Only	Front Wed TMC	Back Sun/Wed	1/2 Back Pg Sun/Wed	1/4 Back Pg Sun/Wed
Open	\$500	\$12,189	\$6,034	\$7,374	\$11,061	\$6,084	\$3,346
12x	n/a	\$10,755	\$5,324	\$6,507	\$9,537	\$5,245	\$2,885
24x	n/a	\$9,321	\$4,614	\$5,127	\$8,283	\$4,555	\$2,506
52x	n/a	\$7,887	\$3,904	\$4,338	\$7,448	\$4,097	\$2,254

zones full page

Frequency	South Jackson	Midtown	East Jackson	Northland	Wyco/LV	North Joco	South Joco
Open	\$1,132	\$1,097	\$1,365	\$1,429	\$967	\$1,132	\$1,254
12x	\$1,029	\$977	\$1,241	\$1,299	\$879	\$1,029	\$1,104
24x	\$935	\$906	\$1,128	\$1,181	\$799	\$935	\$1,037
52x	\$850	\$824	\$1,026	\$1,074	\$727	\$850	\$942

zones half page

Frequency	South Jackson	Midtown	East Jackson	Northland	Wyco/LV	North Joco	South Joco
Open	\$707	\$685	\$853	\$893	\$604	\$707	\$784
12x	\$643	\$623	\$776	\$812	\$549	\$643	\$713
24x	\$585	\$566	\$705	\$738	\$499	\$585	\$648
52x	\$531	\$515	\$641	\$671	\$454	\$531	\$589

zones quarter page

Frequency	South Jackson	Midtown	East Jackson	Northland	Wyco/LV	North Joco	South Joco
Open	\$442	\$428	\$533	\$558	\$378	\$442	\$490
12x	\$402	\$389	\$485	\$508	\$343	\$402	\$445
24x	\$365	\$354	\$441	\$461	\$312	\$365	\$405
52x	\$332	\$322	\$401	\$419	\$284	\$332	\$368

Star Savings Ad Sizes

	Modular	Measurements	Modular	Measurements
	Sunday Front	9.42" x 8.875"	Half Page Vertical	4.66" x 10.625"
	Wednesday Front	9.42" x 7.4375"	Half Page Horizontal	9.42" x 5.25"
	Dog Ear	4.66" x 1.6875"	Quarter Page	4.66" x 5.25"
	Full/Back Page	9.42" x 10.625"		

Star Inserts

preprint rates

The Kansas City Star's insert program gives your business targeted ZIP code delivery for your preprinted insert or we'll print it for you at a low per-piece cost.

Full and zoned circulation delivery is available Tuesday – Sunday with advance reservations. Minimum Saturday and Sunday distribution is 25,000 pieces. Minimum daily distribution is 5,000. Call your

account executive for seasonal quantities. Circulation figures DO NOT include waste. Normal waste is 3 percent. When TMC is combined with weekday or Sunday insertions within a seven-day period, additional discounts may be applicable.

Yearly frequency contracts are available for full, metro and zoned delivery. To qualify for preprint frequency contracts,

preprint advertisers must distribute no less than 10% of their average weekly year-to-date circulation volume per insertion. Smaller quantities will not be counted toward frequency contract fulfillment.

Thanksgiving and Christmas day will be charged Sunday insert rate on all preprints due to heavy demand. We strongly recommend an early reservation

be made to ensure space for your preprint. Cancellations of preprints scheduled for either Thanksgiving day or the following Sunday made less than 30 days prior to deadline will be subject to a \$1,000 fee. Minimum distribution on Thanksgiving day is 80,000. Preprints received at our dock after deadline could be subject to late fees or missed distribution date.

preprint insert base rates

Rates based on 230,000+ Daily; 350,000+ Sunday; sold by Zip Code.

Total Pages	Tuesday 5,000 Min.	Wednesday 5,000 Min.	Thursday 5,000 Min.	Friday 5,000 Min.	Saturday 25,000 Min.	Sunday 25,000 Min.
2	37.00	37.00	52.00	75.00	75.00	75.00
4	42.00	55.00	55.00	78.00	78.00	78.00
6	47.00	57.00	57.00	80.00	80.00	80.00
8	52.00	60.00	60.00	85.00	85.00	85.00
12	57.00	62.00	62.00	86.00	86.00	86.00
16	60.00	65.00	65.00	87.00	87.00	87.00
20	62.00	67.00	67.00	90.00	90.00	90.00
24	65.00	70.00	70.00	92.00	92.00	92.00
28	67.00	72.00	72.00	95.00	95.00	95.00
32	70.00	75.00	75.00	97.00	97.00	97.00
36	72.00	77.00	77.00	102.00	102.00	102.00
40	75.00	80.00	80.00	107.00	107.00	107.00
44	77.00	82.00	82.00	112.00	112.00	112.00
48	80.00	85.00	85.00	117.00	117.00	117.00

Preprint Discounts

(Subtracted from above rate grid.)

discount option A

Yearly Freq.	Deduct Per M
3x	\$1.00
5x	\$2.00
10x	\$3.00
25x	\$4.00
50x	\$5.00

discount option B

Total HH's	Deduct Per M
10%-19%	\$0.50
20%-39%	\$0.75
40%-74%	\$1.00
75%+	\$2.00

(% of TMC to Paid coverage)

Preprint Surcharges

(Added to above rate grid.)

surcharge option A

Total Quantity Paid Order	Add Per M
Tuesday-Saturday	
24M or Less (M-F)	\$6.00
25M to 49M	\$5.00
50M to 99M	\$4.00
100M+	\$3.00
Sunday	
25M to 49M	\$8.00
50M to 99M	\$5.00
100M to 349M	\$4.00

surcharge option C

Topped Inserts Available	Add Per M
Tuesday	\$45.00
Thursday	\$45.00
Saturday	\$55.00

(All above discounts and surcharges are on paid distribution only. TMC rates and discounts are applied on a separate schedule.)

Star Inserts

TMC preprints

Saturate the Kansas City marketplace when you include your preprinted insert to non-subscribers of The Star. To achieve total market coverage inserts are distributed by Alternate

Delivery when an adult carrier force hangs your insert door-to-door and by 3rd Class Mail. Preprints are priced by the weight of the piece and how many thousand are distributed.

400,000 distribution

Oz.	Open Rate		6 weeks		12 weeks		24 weeks		39 weeks		50 weeks	
	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del
0.5	55.00	51.00	53.00	49.00	52.00	51.00	51.00	47.00	49.00	45.00	47.00	44.00
0.6	69.00	63.00	60.00	55.00	59.00	54.00	57.00	53.00	56.00	51.00	54.00	49.00
0.7	70.00	64.00	67.00	61.00	65.00	60.00	64.00	59.00	62.00	57.00	60.00	55.00
0.8	76.00	70.00	74.00	68.00	72.00	66.00	71.00	65.00	70.00	64.00	66.00	61.00
0.9	82.00	76.00	79.00	72.00	77.00	71.00	76.00	70.00	74.00	68.00	71.00	65.00
1.0	88.00	80.00	84.00	77.00	82.00	75.00	81.00	74.00	79.00	72.00	76.00	69.00
1.1	95.00	87.00	91.00	83.00	90.00	82.00	88.00	80.00	85.00	78.00	82.00	75.00
1.2	103.00	94.00	99.00	90.00	97.00	89.00	95.00	87.00	92.00	84.00	89.00	81.00
1.3	111.00	94.00	106.00	90.00	104.00	89.00	102.00	87.00	99.00	84.00	95.00	81.00
1.4	118.00	94.00	113.00	90.00	111.00	89.00	109.00	87.00	106.00	84.00	102.00	81.00
1.5	126.00	94.00	121.00	90.00	118.00	89.00	116.00	87.00	113.00	84.00	109.00	81.00
1.6	134.00	94.00	128.00	90.00	126.00	89.00	123.00	87.00	120.00	84.00	115.00	81.00
1.7	141.00	94.00	135.00	90.00	133.00	89.00	130.00	87.00	127.00	84.00	122.00	81.00
1.8	149.00	94.00	143.00	90.00	140.00	89.00	138.00	87.00	134.00	84.00	129.00	81.00
1.9	157.00	94.00	150.00	90.00	147.00	89.00	144.00	87.00	140.00	84.00	142.00	81.00
2.0	164.00	94.00	157.00	90.00	154.00	89.00	151.00	87.00	147.00	84.00	140.58	81.00

300,000 distribution

Oz.	Open Rate		6 weeks		12 weeks		24 weeks		39 weeks		50 weeks	
	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del
0.5	57.00	53.00	54.00	50.00	53.00	49.00	52.00	48.00	51.00	47.00	49.00	45.00
0.6	64.00	59.00	61.00	57.00	60.00	56.00	59.00	55.00	58.00	53.00	55.00	51.00
0.7	73.00	67.00	69.00	64.00	68.00	63.00	67.00	62.00	65.00	60.00	62.00	57.00
0.8	81.00	74.00	77.00	71.00	76.00	70.00	75.00	69.00	72.00	67.00	70.00	64.00
0.9	86.00	79.00	82.00	76.00	81.00	74.00	79.00	73.00	77.00	71.00	74.00	68.00
1.0	92.00	84.00	88.00	80.00	86.00	79.00	84.00	77.00	82.00	75.00	79.00	72.00
1.1	99.00	91.00	95.00	87.00	93.00	85.00	91.00	84.00	89.00	81.00	85.00	78.00
1.2	107.00	98.00	102.00	94.00	100.00	92.00	99.00	90.00	96.00	88.00	92.00	84.00
1.3	114.00	98.00	110.00	94.00	108.00	92.00	106.00	90.00	103.00	88.00	99.00	84.00
1.4	122.00	98.00	117.00	94.00	115.00	92.00	113.00	90.00	109.00	88.00	105.00	84.00
1.5	130.00	98.00	124.00	94.00	122.00	92.00	120.00	90.00	116.00	88.00	112.00	84.00
1.6	137.00	98.00	132.00	94.00	129.00	92.00	127.00	90.00	123.00	88.00	118.00	84.00
1.7	145.00	98.00	139.00	94.00	136.00	92.00	134.00	90.00	130.00	88.00	125.00	84.00
1.8	153.00	98.00	146.00	94.00	144.00	92.00	141.00	90.00	137.00	88.00	132.00	84.00
1.9	160.00	98.00	154.00	94.00	151.00	92.00	148.00	90.00	144.00	88.00	138.00	84.00
2.0	168.00	98.00	161.00	94.00	158.00	92.00	155.00	90.00	151.00	88.00	145.00	84.00

Star Inserts

TMC preprints

200,000 distribution

Oz.	Open Rate		6 weeks		12 weeks		24 weeks		39 weeks		50 weeks	
	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del
0.5	59.00	54.00	56.00	52.00	55.00	51.00	54.00	50.00	53.00	49.00	51.00	47.00
0.6	67.00	62.00	64.00	59.00	63.00	58.00	62.00	57.00	60.00	55.00	58.00	53.00
0.7	75.00	70.00	72.00	66.00	71.00	65.00	70.00	64.00	68.00	62.00	65.00	60.00
0.8	85.00	78.00	81.00	75.00	80.00	73.00	78.00	72.00	76.00	70.00	73.00	67.00
0.9	90.00	83.00	86.00	79.00	85.00	78.00	83.00	76.00	81.00	74.00	77.00	71.00
1.0	95.00	88.00	91.00	84.00	90.00	82.00	88.00	81.00	85.00	78.00	82.00	75.00
1.1	103.00	95.00	99.00	90.00	97.00	89.00	95.00	87.00	92.00	85.00	89.00	81.00
1.2	111.00	102.00	106.00	97.00	104.00	95.00	102.00	94.00	99.00	91.00	95.00	87.00
1.3	118.00	102.00	113.00	97.00	111.00	95.00	109.00	94.00	106.00	91.00	102.00	87.00
1.4	126.00	102.00	121.00	97.00	118.00	95.00	116.00	94.00	113.00	91.00	109.00	87.00
1.5	134.00	102.00	128.00	97.00	126.00	95.00	123.00	94.00	120.00	91.00	115.00	87.00
1.6	141.00	102.00	135.00	97.00	133.00	95.00	130.00	94.00	127.00	91.00	122.00	87.00
1.7	149.00	102.00	143.00	97.00	140.00	95.00	137.00	94.00	133.00	91.00	128.00	87.00
1.8	157.00	102.00	150.00	97.00	147.00	95.00	144.00	94.00	140.00	91.00	135.00	87.00
1.9	164.00	102.00	157.00	97.00	154.00	95.00	151.00	94.00	147.00	91.00	141.00	87.00
2.0	172.00	102.00	164.00	97.00	162.00	95.00	159.00	94.00	154.00	91.00	148.00	87.00

100,000 distribution

Oz.	Open Rate		6 weeks		12 weeks		24 weeks		39 weeks		50 weeks	
	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del
0.5	63.00	58.00	60.00	55.00	59.00	54.00	58.00	53.00	56.00	52.00	54.00	50.00
0.6	72.00	67.00	69.00	64.00	68.00	62.00	66.00	61.00	64.00	59.00	62.00	57.00
0.7	81.00	75.00	78.00	72.00	76.00	70.00	75.00	69.00	73.00	67.00	70.00	64.00
0.8	91.00	84.00	87.00	80.00	85.00	78.00	83.00	77.00	81.00	75.00	78.00	72.00
0.9	96.00	88.00	92.00	84.00	90.00	83.00	88.00	81.00	86.00	79.00	82.00	76.00
1.0	102.00	94.00	98.00	90.00	96.00	88.00	94.00	87.00	91.00	84.00	88.00	81.00
1.1	110.00	101.00	105.00	97.00	103.00	95.00	101.00	93.00	98.00	90.00	95.00	87.00
1.2	118.00	108.00	112.00	103.00	110.00	101.00	108.00	99.00	105.00	96.00	101.00	93.00
1.3	125.00	108.00	120.00	103.00	118.00	101.00	115.00	99.00	112.00	96.00	108.00	93.00
1.4	133.00	108.00	127.00	103.00	125.00	101.00	122.00	99.00	119.00	96.00	114.00	93.00
1.5	141.00	108.00	134.00	103.00	132.00	101.00	130.00	99.00	126.00	96.00	121.00	93.00
1.6	148.00	108.00	142.00	103.00	139.00	101.00	137.00	99.00	133.00	96.00	127.00	93.00
1.7	156.00	108.00	149.00	103.00	146.00	101.00	144.00	99.00	140.00	96.00	134.00	93.00
1.8	164.00	108.00	156.00	103.00	154.00	101.00	151.00	99.00	146.00	96.00	141.00	93.00
1.9	171.00	108.00	164.00	103.00	161.00	101.00	158.00	99.00	153.00	96.00	147.00	93.00
2.0	179.00	108.00	171.00	103.00	168.00	101.00	165.00	99.00	160.00	96.00	154.00	93.00

under 100,000 distribution next page

Star Inserts

TMC preprints

under 100,000 distribution

Oz.	Open Rate		6 weeks		12 weeks		24 weeks		39 weeks		50 weeks	
	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del	Mail	Alt Del
0.5	67.00	62.00	64.00	59.00	62.00	58.00	61.00	57.00	59.00	55.00	57.00	53.00
0.6	78.00	72.00	74.00	69.00	73.00	67.00	72.00	66.00	69.00	64.00	67.00	62.00
0.7	88.00	82.00	84.00	78.00	83.00	76.00	81.00	75.00	79.00	73.00	75.00	70.00
0.8	96.00	89.00	92.00	85.00	90.00	83.00	89.00	82.00	86.00	79.00	83.00	76.00
0.9	102.00	94.00	97.00	90.00	95.00	88.00	94.00	86.00	91.00	84.00	87.00	80.00
1.0	109.00	101.00	104.00	96.00	102.00	94.00	100.00	92.00	97.00	90.00	94.00	86.00
1.1	117.00	108.00	112.00	103.00	109.00	101.00	107.00	99.00	104.00	96.00	100.00	92.00
1.2	124.00	115.00	119.00	109.00	117.00	107.00	114.00	105.00	111.00	102.00	107.00	98.00
1.3	132.00	115.00	126.00	109.00	124.00	107.00	122.00	105.00	118.00	102.00	113.00	98.00
1.4	140.00	115.00	134.00	109.00	131.00	107.00	129.00	105.00	125.00	102.00	120.00	98.00
1.5	147.00	115.00	141.00	109.00	138.00	107.00	136.00	105.00	132.00	102.00	127.00	98.00
1.6	155.00	115.00	148.00	109.00	145.00	107.00	143.00	105.00	139.00	102.00	133.00	98.00
1.7	161.00	115.00	154.00	109.00	151.00	107.00	148.00	105.00	144.00	102.00	140.00	98.00
1.8	170.00	115.00	163.00	109.00	160.00	107.00	157.00	105.00	152.00	102.00	146.00	98.00
1.9	178.00	115.00	170.00	109.00	167.00	107.00	164.00	105.00	159.00	102.00	153.00	98.00
2.0	186.00	115.00	177.00	109.00	174.00	107.00	171.00	105.00	166.00	102.00	160.00	98.00

preprint deadlines

Reservation Deadlines:

Sunday Previous Monday
13 days in advance
Tuesday Previous Thursday
Wednesday . . . Previous Thursday noon
Food/Mail Previous Tuesday
8 days in advance
Thursday . . . Previous Monday 10 a.m.
Friday Previous Tuesday 10 a.m.

Delivery Deadline:

Sunday Previous Friday
9 days in advance by 5 p.m.
Tuesday Previous Friday 10 a.m.
Wednesday . . . Previous Friday 5 p.m.
Food/Mail Previous Friday 5 p.m.
Thursday . . . Previous Tuesday 10 a.m.
Friday . . . Previous Wednesday 10 a.m.

Warehouse:

Inserts should be delivered to
The Kansas City Star Warehouse,
1601 McGee, Kansas City, MO 64108.
Hours: Mon.-Fri. 7 a.m. to 7 p.m.,
Sat. 7:00 a.m. to 2 p.m, Closed Sun.

Minimum size:

5"x7", Maximum size: 11" x 12"

Minimum quantity:

5,000 or full amount of a zone or ZIP code.
(25,000 Saturday and Sunday.)

Inserts over 11"X12" should be
considered for quarterfolding. The Star
will not be held responsible for quality
of delivered inserts that extend beyond
the host jacket size.

mechanical requirements

Two-page and four-page preprints should be printed on a minimum 70-lb. stock to allow for proper insertion. Four-page tabloids on less than 70-lb. stock must be quarterfolded.

Preprints must carry, readily visible at the top of the cover page, "Advertising Supplement to The Kansas City Star" (10-point

type or larger). Also on the cover: the day of the week, month, date and year, i.e., Sunday, September 7, 2008.

The date of issue, number of copies on the skid and the total number of skids must be clearly visible on skid tag in 72-point type or larger. For more information, ask for a copy of The Kansas City Star Pre-print-

ed Specifications Supplement and instructions.

Advertisers should provide a minimum of 3 percent spoilage for insert orders. Quantities will vary depending on type and quality of preprints. Consult your account executive for specific recommendations.

If the total square inches of any flap or partial page

is equal to or greater than 50 percent of the tab page size, two additional tab pages will be charged. If the total square inches of any flap is less than 50 percent of the tab page size, one additional tab page will be charged. Flexi-tabloid inserts are charged as full tabloid pages. Tab pages are not factored.

Uncoated Print & Deliver Rates Effective January 1, 2008

2008 KC Star Print & Deliver Rates (Prices are per 1,000 pieces) For distribution options see flex sheet.

2008 KC STAR PRINT & DELIVER RATES (Prices are per 1,000 pieces)

Star Print & Deliver 5 1/2" x 8 1/2" Half Card	
Print	8 Color
10,000	\$62.00
20,000	\$49.00
30,000	\$44.00
40,000	\$40.00
50,000	\$37.00
100,000	\$32.00
200,000	\$30.00
300,000	\$28.50
<i>Tues - Friday Pricing</i>	

Star Print & Deliver 8 1/2" x 11" Full Card 70lb	
Print	8 Color
10,000	\$85.00
20,000	\$64.00
30,000	\$54.00
40,000	\$49.50
50,000	\$46.50
100,000	\$41.50
200,000	\$39.50
300,000	\$38.50
<i>Tues - Friday Pricing</i>	

Star Print & Deliver 8 1/2" x 13" Long Card 7pt.		
Print	4 Color	8 Color
10,000	\$79.00	\$97.00
20,000	\$65.00	\$73.00
30,000	\$56.00	\$62.00
40,000	\$52.00	\$56.00
50,000	\$50.00	\$53.00
100,000	\$46.00	\$48.00
200,000	\$44.00	\$46.00
300,000	\$43.00	\$45.00
<i>Tues - Friday Pricing</i>		

Star Print & Deliver 11" x 17" 4pg Card 60#	
Print	8 Color
10,000	\$122.00
20,000	\$97.00
30,000	\$85.00
40,000	\$79.00
50,000	\$75.00
100,000	\$68.00
200,000	\$65.00
300,000	\$64.00
<i>Tues - Friday Pricing</i>	

Star Print & Deliver 8 1/2" x 11" 7pt Mailable	
Print	8 Color
10,000	\$92.00
20,000	\$70.00
30,000	\$59.00
40,000	\$55.00
50,000	\$52.00
100,000	\$46.00
200,000	\$43.00
300,000	\$42.00
<i>Tues - Friday Pricing</i>	

Add 7.725% state sales tax for all non subscriber or overrun inserts.

ADD \$20 PER M FOR SAT OR SUN	
<small>*Must be 2 color over 2 color (Same on both sides)</small>	
Additional Cost Options	
Folding = \$8.50 per M	Black Plate Change: \$50
Saturday-Sunday Distribution= Add \$20 M	
Bulk Storage = 90 Days	Add'l Shipping = Bid Per Job

Coated Print & Deliver Rates Effective January 1, 2008

2008 KC Star Print & Deliver Rates (Prices are per 1,000 pieces) For distribution options see flex sheet.

Star Print & Deliver 5 1/4" x 10 7/8" or 5 1/2" x 8 1/2" Horizontal or Long Half Card 70#		Star Print & Deliver 8 3/8" x 10 7/8" Full Card 70#		Star Print & Deliver 11" x 17" 4 page Card 60#		Star Print & Deliver 10" x 11 1/2" Big Size Sheet 70#	
10M	\$76.00	10M	\$96.00	10M	\$132.00	10M	\$116.00
20M	\$65.00	20M	\$85.00	20M	\$115.00	20M	\$90.00
30M	\$54.00	30M	\$61.00	30M	\$92.00	30M	\$75.00
50M	\$46.00	50M	\$53.00	50M	\$84.00	50M	\$64.00
100M	\$41.00	100M	\$49.00	100M	\$79.00	100M	\$58.00
500M	\$36.00	500M	\$46.00	500M	\$74.00	500M	\$53.00
<i>Tuesday-Friday Pricing</i>		<i>Tuesday-Friday Pricing</i>		<i>Tuesday-Friday Pricing</i>		<i>Tuesday-Friday Pricing</i>	

Star Print & Deliver 8 3/8" x 10 7/8" 8 Page Booklet 60#		Star Print & Deliver 8 3/8" x 10 7/8" 12 Page Booklet 60#		Star Print & Deliver 8 3/8" x 10 7/8" 16 Page Booklet 60#		Other Charges	
10M	\$211.00	10M	\$484.00	10M	\$530.00	Black Plates	\$150.00 each
20M	\$180.00	20M	\$317.00	20M	\$376.00	Folding	\$8.50 per M
30M	\$141.00	30M	\$305.50	30M	\$305.00	80# Paper	Add 10%
50M	\$131.00	50M	\$270.00	50M	\$280.00	Shipping	Bid per job
100M	\$125.00	100M	\$250.00	100M	\$270.00	Sat. or Sun.	
500M	\$121.00	500M	\$230.00	500M	\$260.00	Distribution per M Add \$20.00	
<i>Tuesday-Friday Pricing</i>		<i>Tuesday-Friday Pricing</i>		<i>Tuesday-Friday Pricing</i>		Bulk Storage	90 Days Max

Minimum Quantities 5,000 Tuesday-Friday, 25,000 Saturday-Sunday

Star Savings Flysheet Effective January 1, 2008

Star Savings Flysheets are full page 30# newsprint full color on both sides printed with Star Savings Kraft Jacket. Actual location would vary depending upon prior commitments. Missouri State Sales Tax will be assessed on the non-subscriber portion of Star Savings distribution. Sunday Star and Wednesday TMC must be purchased together. (Space is limited — will be sold on a first come, first served basis.)

Star Savings Zone	TMC Circulation	Sunday Circulation	Total Circulation	New Rate
Shawnee Mission	33,381	23,420	56,801	\$2,300.44
Shawnee Lenexa	34,256	20,548	54,804	\$2,262.86
Olathe	40,014	21,472	61,486	\$2,527.69
Blue Valley	32,865	23,942	56,807	\$2,220.02
Clay East	23,841	11,185	35,026	\$1,538.69
Platte County	27,498	10,657	38,165	\$1,718.50
Independence/Raytown	64,043	20,697	84,740	\$3,710.76
Blue Springs	30,106	8,536	38,642	\$1,806.90
Clay West	40,108	15,538	55,646	\$2,448.42
Midtown	67,508	18,484	85,992	\$3,679.60
Southland	41,124	20,320	61,444	\$2,581.26
Lee's Summit	29,020	19,418	48,438	\$1,969.00
Wyandotte	62,115	19,241	81,356	\$3,633.27
Total Coverage	525,879	233,458	759,347	\$32,397.41

Advertising Production

standard broadsheet page

retail and national

Measurement before processing: six columns wide by 20 inches deep. A full-column ad will be charged for ads over 18" in height. A full page measures 120 column inches. Double-truck: 23 inches wide, charged as 13 columns.

Columns	Inch Decimal	Picas/Points	Points
1 col =	1.75"	10p6	126.0
2 col =	3.60"	21p7.2	259.2
3 col =	5.45"	32p8.4	392.4
4 col =	7.30"	43p9.6	525.6
5 col =	9.15"	54p10.8	658.8
6 col =	11.0"	66p0	792.0

Double Truck width: 23.0"

Minimum ad depth is 1 inch.

standard tabloid page

Retail and National

Measurement before processing: five columns wide by 11 inches deep, 55 inches to the page. Tabloid column widths are the same as standard broadsheet pages. Double-truck: 23 inches wide, charged as 11 columns. Advertisements more than 9 inches deep will be charged as a full column (11 inches).

online advertiser services

Prodservices.kcstar.com is the online destination for all of your ad production needs. Our AdDesk system allows you to submit ad materials and view your proofs online. All of *The Star's* mechanical requirements can be accessed from this site. You can also link onto our E-sheet service from this site.

Ad Delivery By becoming an AdDesk member you can upload your ad materials. This service is free to *Star* advertisers. No special software required. There are no file size limits with AdDesk. You will receive an email confirmation that your ad was successfully submitted.

Proof Delivery Another component of the AdDesk system is ProofDesk. ProofDesk allows you to view your proofs online. It's faster than a courier proof and easier to read than a fax. As soon as your proof is ready, you will receive an email containing a link that will direct you to your ad.

E-sheet An electronic method of proof of publication created from *The Kansas City Star's* final edition. E-Sheet files are generated for display ads appearing in the ROP or Classified sections of *The Kansas City Star*, *Star Magazine*, *House & Home*, and *The Kansas City Star* generated advertising supplements. Each E-Sheet shows your ad in the context of the entire page on which it appears.

It also includes placement and tracking information.

Log on at www.esheets.merlinone.com or

<http://prodservices.kcstar.com>

and click on E-Sheets link under customer service.

mechanical requirements

The Kansas City Star accepts ads created on Macintosh-compatible systems for direct transfer into the newspaper's computerized pagination system. Electronic transfers bypass the need for scanning a velox image, ensuring that the final printed version is of "original" quality. Ads suffer no second- or third-generation reproduction loss in the electronic transfer. Before submitting electronic material, please use the information in this publication to be sure your design applications are compatible with those in use at *The Star*. Each system and each ad is different. *The Star* currently accepts documents prepared in the following or previous versions of these supported applications.

supported software

Applications with full support:

- Adobe InDesign CS 3
- Adobe Illustrator CS 3 (EPS)
- Adobe Photoshop CS 3 (EPS or TIFF)
- Adobe Acrobat 8 (PDF or EPS)

Applications with limited support:

The Star currently accepts EPS file formats from the following limited-support applications. These EPS files cannot be edited. Therefore, your file is final and cannot be changed without submitting a new EPS file. Fonts must be included with an EPS. PDF is preferred using KCStar Acrobat Distiller job options which can be found at <http://prodservices.kcstar.com>.

- QuarkXPress 6.5
- Macromedia Freehand EPS
- CorelDRAW EPS
- Adobe Pagemaker EPS

The Star currently DOES NOT support or accept ads created with Microsoft Publisher or any application that cannot create a Postscript, EPS or PDF file.

All electronic files should be submitted via AdDesk. Go to prodservices.kcstar.com for more information.

ad reproduction services

Advertisers wishing to obtain reproductions of their ads will be subject to the following charges:

Electronic ad file on CD.....\$40

Additional services

(changes to original ad, etc.) \$50/hour, 1 hour minimum

Advertising Photography

graphics

- B/W — 120 line screen (Allow for 15-18 percent press gain)
- 4/C — 120 line screen (Allow for 18-20 percent press gain)
- Star Magazine — 120 line screen (Allow for 18-20 percent press gain)

The Star no longer accepts film or velox. Ads must be submitted in the specified applications and delivery methods.

Artwork: Advertisers must furnish transparencies or glossy photos all of continuous tone. Pre-screened material is not advisable.

For more detailed information about specifications, contact Digital Services, at (816) 234-4192 or Morris Wrench, Quality Assurance, at (816) 234-4633.

typography

- We recommend using type sizes of 6 points and larger in display ads. Use real point size rather than scaling text vertically.
- Type, especially serif and non-bold fonts smaller than 10 points, may disappear into reverse areas.
- Multicolor type or text reversed out of a four-color image area should be 12 points or greater in size.
- For optimum results, it is suggested that type not overprint a background screen greater than 25 percent. This allows for dot gain and provides the necessary contrast. Black type should always be in overprint mode in regard to trapping.

color

- The Kansas City Star has dot gain below the industry standard. We recommend using The Star's color profile. It can be accessed at <http://prodservices.kcstar.com> or by contacting a member of ad services.
- To achieve lighter colors, screen back process color as opposed to creating a new process color.
- Total ink coverage should not exceed 220 percent.
- When faced with a quality decision, background color will be sacrificed to save featured item.
- All types of art should be scanned at or close to reproduction size to avoid scaling problems that compromise quality. Enlarging a halftone image may result in loss of sharpness or clarity. (We do not scale larger than 110 percent.)
- We do not recommend using duotones or PhotoShop spot colors as they will not separate out correctly in our system. If you choose to use duotone or PhotoShop spot color art, contact a member of the Advertising Services staff before submitting the ad.

Photography Services

The advertising division offers advertisers a complete range of photographic services, including location and in-studio shots. If you require any photography services, please contact your Account Executive. He or she will make the necessary arrangements.

NOTE: These services are available to advertisers only.

Photography Rate	High Res. Digital Images	Additional Shots: Same Time/Same Location
LOCATION	\$70.00	\$30.00
STUDIO	\$40.00	\$25.00

All photos taken by our staff are considered **Copyright** of **The Kansas City Star**. If you desire use of these photos either for personal use or commercial use in other publications, the following policies and rates apply.

PURCHASING IMAGES PRODUCED BY THE ADVERTISING PHOTO DEPT.

COMMERCIAL DIGITAL IMAGES*:

High res. image on CD with unlimited usage rights.....\$175.00
(Images will be mailed to client on CD.)
 Commercial images for Web use, 4x6 @ 72 dpi\$50.00
(Images will be e-mailed to client.)

REAL ESTATE/VENDOR/SPECIAL SECTION IMAGES*:

6x9 @ 300 dpi, high res.\$100.00
(Images will be mailed to client on CD.)
 4x6 @ 72 dpi, low res.\$25.00
(Images will be e-mailed to client.)

PERSONAL USE IMAGES*:

8x10 print for non-reproduction\$30.00
(Images will be mailed to client.) *Delivery time approximately one week.

To obtain an image taken by the Advertising Photography Dept. of The Kansas City Star, please provide the following information; date of publication, product name, page number and description of image.

Only images publishing in a Kansas City Star product maybe purchased.

FOR MORE INFORMATION:

Contact your Account Executive or the Advertising Photography Dept. at adphoto@kcstar.com or 816-234-4434.

Advertising Policy

- A. The company reserves the right to revise advertising rates upon 30 days' notice, and all contracts are accepted subject to that reservation. All mail-related products are subject to postal rate adjustments. Postal adjustments will be reflected in advertising rates immediately upon notification by the postal commission. Adjusted rates will be distributed as soon as possible.
- B. All advertising is cash with order except where credit has been approved by the company. Where credit has been extended, bills are payable upon terms stipulated. We can accept late payments or partial payments marked "Paid in Full" without losing any of our rights or agreements.
- C. All positions are at the company's option. No adjustments, reinsertions or refunds are made because of position. No adjustment will be made to a classified ad because of position when an ad is properly classified.
- D. Should any governmental body levy a tax on any advertising covered by these rates, such tax will become an additional charge to the advertiser, over and beyond the rates mentioned herein.
- E. The company is not responsible for errors of any kind in advertisements or inserts accepted after normal deadlines. No reinsertions, adjustments or refunds will be made on late ads or proofs received. Deadlines are subject to revisions to meet special holiday needs.
- F. The following holidays are subject to premium rates: New Year's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving, the Friday after Thanksgiving and Christmas.
- G. Cancellations and changes in insertion orders will not be accepted by the company after the closing date.
- H. Advertising copy must be submitted to *The Kansas City Star* prior to our published deadlines. We retain the right to omit all late copy when not received in time to conform with our schedules.
- I. At certain times of the year, the company may reach its capacity to handle color advertising and preprinted inserts. The earlier reservations are submitted for these two areas, the less likely it is that problems will occur. In the event that capacity is reached, advertiser requests will be filled on a "first-come" basis.
- J. The company is not responsible for billing errors after 120 days.
- K. Retail advertising rates apply to advertising done by local businesses that advertisers own or control within the Kansas City trade zone. Retail rates apply to recognized local retailers in unrelated businesses involved in a co-promotion. Retail rates do not apply to any advertising for which the company has established other rates such as national or classified.
- L. National advertising rates apply to all nonretail advertisers such as manufacturers, distributors, brokers, etc.; companies outside of the Kansas City retail trade zone (as shown on the ABC Audit report); commissionable advertising agencies; advertising that includes more than one company name or logo; and state or national political advertising. The classification of all advertising will be determined by the company.

Copy and Contract Regulations

- A. Revenue contracts are available to advertisers with established and approved credit.
- B. Contracts must be fulfilled within dates of contract, not from first insertion.
- C. If sufficient revenue is used during the life of the contract to earn a lower rate as shown on the contract schedules, the company agrees to give a rebate covering one investment level up. No rebate is given on real estate or recruitment contracts.
- D. An advertiser who does not meet the revenue specified on the contract will be short-rated the difference between the rate charged and the rate actually earned, based on the schedules shown.
- E. "News style" advertisements (set solid or reading-matter style) must carry the word "advertisement" at the top of the advertisement, at an interval of one indication per two columns. All "news style" advertisements produced by *The Kansas City Star* will be set in sans serif typeface.
- F. The advertiser agrees to indemnify the company against any and all liabilities and expenses, including payment of judgments, attorney's fees and costs, arising from any and all claims involving the contents of advertisements published.
- G. The company assumes no responsibility for the omission of any advertisement or for any error above the value of the actual space occupied by such error. Any claim for allowance must be made within five days after the publication of any error. Credit allowable on first insertion only.
- H. The company may, at its sole discretion, edit, classify, reject or cancel any advertising at any time.
- I. Every effort will be made to return artwork and layout furnished by advertisers, on their request; the company cannot be held responsible in case of loss or damage.
- J. All political advertising must be prepaid. Furthermore, political advertising must carry the words "Paid Political Advertisement" (10 pt. minimum) at the top of the advertisement. Each political advertisement relating to the candidacy of any person seeking nomination or election to any public office must carry the words "Paid for by" and the name, title and address of the political officers and the secretary of the firm, organization, association, league or other body placing the ad. If the ad is being sponsored by an individual and not a group, association, etc., then the individual's name and address should be listed in the ad. If there are more than five persons involved, use all the names and addresses or list five with the words "For a list of other sponsors contact" followed by the name and address of one of the paying individuals who will maintain a record of the other individuals.
- K. Contracts will be accepted from an individual advertiser or may be drawn to include subsidiaries but not two or more different companies.
- L. All contracts conditional on strikes, fires, acts of God or any cause not subject to the control of publisher.
- M. Open rate contracts are not accepted.
- N. Blanket contracts for an agency's list of clients are not accepted.
- O. Any contract which deviates from the structure published in this rate card must have publishers approval.

Commissions and Cash Discounts

- National rates include 15 percent commission to agencies.
- Retail rates are noncommissionable.
- Classified local rates are not commissionable with the exception of open-rate, camera-ready, recruitment advertising. 15 percent discount on gross is allowed to recognized advertising agencies or automobile dealer associations on national and dealer association rates.
- No cash discount for prepayment or net 10 days. Ad production is included in the cost of all retail ads — no discounts apply.

newspaper terminology

Broadsheet

Size of a standard newspaper page. Image area measures 11" wide and 20" deep

Circulation The number of newspapers sold. Audited for accuracy. See "Readership."

Column Measurement used to determine width of an ad.

Column Inch

Area that is one column wide by one inch deep.

Co-Op Advertising

Funds made available by manufacturer or distributor to supplement the advertising budget of retailer.

Cost Per Thousand

(CPM) The advertising cost to reach 1,000 readers or 1,000 homes; used in comparing the cost efficiency of media schedules.

Four-color Also called full color; full range of colors obtained by printing cyan, magenta, yellow and black.

Proof First reproduction of the ad as it will appear in the newspaper. Used to check for accuracy.

Readership The number of people reading the newspaper. Comparable to "viewership" or "listenership" as there are multiple readers per copy.

ROP Run of Press. Full-run advertising throughout the newspaper. Does not include inserts or classifieds. Measured as column inches.

Tabloid A standard newspaper page (broadsheet) folded in half and turned sideways. Image area measures 9.15" wide by 13" deep.

TMC Total Market

Coverage-combination of subscriber and non-subscriber products to attain coverage of the entire area.

Who to Contact

Mac Tully

President and Publisher
(816) 234-4490

Peter Ricker

Vice-President of Advertising
pwricker@kcstar.com
(816) 234-4078

Mark Maassen

Director of Internet Sales and National Advertising
mmaassen@kcstar.com
(816) 234-4065

Marty Goodnight

Director of Territory Sales
mgoodnight@kcstar.com
(816) 234-4179

Bret Miller

Director of Display Sales Major Accounts Local
bmiller@kcstar.com
(816) 234-4169

Julie Terry

Director of Display Sales Major Accounts National
jterry@kcstar.com
(816) 234-4144

Michelle Jolles

Director of Targeted Products and Publications
mjolles@kcstar.com
(816) 234-4194

Tim Doty

Director of Classified Advertising
tdoty@kcstar.com
(816) 234-4085

Jennifer Kisser

Director of Advertising Operations
jkisser@kcstar.com
(816) 234-4293

Randy Lane

Insert Advertising Manager
rlane@kcstar.com
(816) 234-4157

Where to Find Us

The Kansas City Star Co. Retail and National Advertising
1729 Grand Blvd.,
Kansas City, MO 64108
(816) 234-4150 Retail
(816) 234-4125 National
(816) 234-4101 Fax

Classified Advertising

1729 Grand Blvd.,
Kansas City, MO 64108
(816) 234-4000 Local Nondisplay
(816) 234-4082 Local Display
(816) 234-4095 National
(816) 234-4100 Fax

Business Counter hours:

Mon. – Fri., 7:30 a.m. – 5 p.m.

Additional Sales Offices

Independence Office

14330-A E. 42nd St.
Independence, MO 64055
(816) 234-7800 Sales
(816) 234-7849 Fax

Northland Office

7601 N. Roan Ridge Rd.
(I-29 & Barry Rd.)
Kansas City, MO 64151
(816) 234-5900 Sales
(816) 234-4135 Fax

Johnson County Office

8455 College Boulevard
Overland Park, KS 66210
(816) 234-7700 Sales
(816) 234-7785 Fax

General Contact Information

The Kansas City Star & KansasCity.Com

(816) 234-4636
1729 Grand Blvd.,
Kansas City, MO 64108

Newspaper Delivery, Subscriptions, Missing or Wet Papers
1-(877) 962-7827

Broken or Malfunctioning Paper Box
(816) 234-4617

Readers Representative
(816) 234-4487
For questions or concerns regarding the fairness or accuracy of news coverage.

Obituaries
(816) 234-4470
Obituary Fax
(816) 234-4467
Obituary E-Mail:
obits@kcstar.com

Classified Advertising
(816) 234-4000

Outside Metro Area
1-(800) 366-9688

Engagement, Wedding and Anniversary Announcements
(816) 234-4390

Retail Ad Rates/Info
(816) 234-4017

At Your Service
(816) 234-4447
Items must be submitted in writing.

Letters to the Editor
(816) 234-4474
Mail to:
Letters to the Editor
The Kansas City Star
1729 Grand Blvd., Kansas City, MO 64108
E-mail:
letters@kcstar.com

Sports
(816) 234-4355

Calendar of Events
(816) 234-4788

Copies of the Paper/Back Issues
(816) 234-4110

Reprint and Copyright Permissions
(816) 234-4636
Say "Operator."

Visit us online
www.kansascity.com

Starinfo
Don't know who to contact?
(816) 234-4636
Say "Operator."

Deadlines

ADVERTISING DEADLINES	SPACE RESERVATION	PROOF COPY DUE	CORRECTIONS DUE BACK	NO PROOF COPY DUE
SECTION				
MONDAY				
FYI	Fri 3pm	Wed 5pm	Fri 5pm	Fri 3pm
MAIN/LOCAL	Fri 3pm	Wed 5pm	Fri 5pm	Fri 3pm
SPORTS/BUSINESS	Fri 3pm	Wed 5pm	Fri 5pm	Fri 3pm
CLASSIFIED	Fri 5pm	Wed 5pm	Fri 5pm	Fri 3pm
CAREER BUILDER	Fri 5pm	Wed 5pm	Fri Noon	Fri 5pm
TUESDAY				
FYI	Fri 3pm	Wed 5pm	Fri 5pm	Fri 3pm
MAIN/LOCAL/SPORTS	Fri 5pm	Thur 5pm	Mon Noon	Mon Noon
STAR BUSINESS WEEKLY	Fri 5pm	Thur 5pm	Mon Noon	Mon Noon
CLASSIFIED	Fri 5pm	Thur 5pm	Fri 5pm	Fri 5pm
WEDNESDAY				
FOOD	Fri 3pm	Thur 5pm	Mon Noon	Mon Noon
FYI	Mon 5pm	Thur 5pm	Mon 5pm	Mon 5pm
NEIGHBORHOOD NEWS	Fri 5pm	Thur 5pm	Mon Noon	Mon Noon
Missouri & Kansas Editions				
MAIN/LOCAL/SPORTS/ BUSINESS/JOCO	Mon 5pm	Fri 5pm	Tues Noon	Tues Noon
CLASSIFIED	Mon 5pm	Fri 5pm	Mon 5pm	Mon 5pm
ZONED CLASSIFIED	Fri 5pm	Thur 5pm	Mon Noon	Mon Noon
STAR SAVINGS		SEE SUNDAY DEADLINES		
THURSDAY				
FYI	Mon 5pm	Mon 5pm	Tues 5pm	Tues 5pm
PREVIEW/APARTMENTS.COM	Mon 5pm	Fri 5pm	Tues 5pm	Tues 5pm
MAIN/LOCAL/SPORTS				
JOCO/BUSINESS	Tues 5pm	Mon 5pm	Wed Noon	Wed Noon
CLASSIFIED	Tues 5pm	Mon 5pm	Tues 5pm	Tues 5pm
FRIDAY				
MAIN/LOCAL				
SPORTS/BUSINESS	Wed 5pm	Tues 5pm	Thur Noon	Thur Noon
FYI	Tues 5pm	Mon 5pm	Wed 5pm	Wed 5pm
CLASSIFIED/AUTO	Wed 5pm	Tues 5pm	Wed 5pm	Wed 5pm
NEIGH HOMES (week prior)	Wed 5pm	Thur 5pm	Tues Noon	Tues Noon
SATURDAY				
FYI/FAITH	Wed 5pm	Tues 5pm	Thur 5pm	Thur 5pm
NEIGHBORHOOD NEWS	Wed 5pm	Tues 5pm	Thur Noon	Thur Noon
Missouri & Kansas Editions				
MAIN/LOCAL				
SPORTS/BUSINESS	Thur 5pm	Wed 5pm	Fri Noon	Fri Noon
SATURDAY HOMES	Tues 5pm	Tues 5pm	Thur 5pm	Thur 5pm
CLASSIFIED/AUTO	Thur 5pm	Wed 5pm	Thur 5pm	Thur 5pm
4C Auto & Compliance Ads	Thur 5pm	Tues 5pm	Wed 5pm	Wed 5pm
SUNDAY				
STARTV (2Wks Out)	Mon 5pm	Wed 5pm	Fri 5pm	Fri 5pm
STAR MAGAZINE (2Wks Out)	Tues 5pm	Tues 5pm	Thur Noon	Thur Noon
HOUSE & HOME (2Wks Out)	Wed 5pm	Fri 5pm	Tues Noon	Tues Noon
GO (TRVL)	Mon 5pm	Tues 5pm	Thur 5pm	Thur Noon
MONEYWISE	Wed 3pm	Wed 5pm	Fri 5pm	Fri Noon
MAIN/LOCAL/SPORTS	Fri Noon	Wed 5pm	Fri 5pm	Fri Noon
CLASSIFIED	Fri 5pm	Wed 5pm	Fri 5pm	Fri Noon
Auto, CareerBuilder, Healthcare				
HOME GUIDE	Tues 5pm	Tues 5pm	Thur 5pm	Thur 5pm
NEW HOMES & PLANS	Tues 5pm	Tues 5pm	Thur 5pm	Thur 5pm
A&E (ARTS)	Tues 5pm	Tues 5pm	Thur 5pm	Thur 5pm
STAR SAVINGS (18 days prior)	Wed 5pm	Fri 5pm	Tues Noon	Tues Noon

THE STAR.
KansasCity.com



More than **1 MILLION READERS** a week.